

FINANCIAL SUMMARY

For the fiscal years ending on September 30, 2013 and 2012

2013

2012

Assets, Liabilities & Net Assets

Cash & Cash Equivalents	940,749	1,027,284
Accounts Receivable	4,557	14,427
Due from Governmental Entities	68,920	110,936
Unconditional Promise to Give: United Way Funding for Following Year	61,719	64,278
Inventory	989,377	1,041,715
Costs of Excess of Billings on Uncompleted Home Contracts	355,818	178,257
Prepaid Expenses	49,838	65,684
Accumulated Depreciation on Property & Equipment	227,931	261,037

Total Assets	2,698,909	2,763,618
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Accounts Payable & Other Liabilities	72,958	14,403
Note Payable to Bank (Construction Line of Credit)	191,647	184,587
Deferred Revenue	95,946	—
Temporarily Restricted Net Assets	62,922	64,278
Unrestricted net Assets	2,275,436	2,500,350

Total Liabilities & Net Assets	2,698,909	2,763,618
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Government Grants & Contracts	964,216	1,026,697
Donated Food- Non-Federal	2,364,717	1,764,542
In-Kind Food- Federal	2,518,898	2,516,283
Community Support (Temporarily Restricted 2013)	133,346	134,702
Contributions	122,517	154,868
Program Fees	226,908	169,794
In-Kind Rent	18,000	18,000
In-Kind Donations	7,539	58,735
Housing Program Support	1,182,205	651,497
Interest Income	754	1,108
Miscellaneous Income	10,578	2,189

Total Support	7,549,678	6,498,415
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Community Services Block Grant	207,118	128,548
Commodity Supplemental Food Program	3,274,162	2,978,271
Home Ownership Problems Eliminated	1,159,911	838,483
Food Bank	2,655,999	2,200,863
Preschool	264,437	269,744
Total Program Expenses	7,561,627	6,415,909
Administration	214,321	161,240

Total Operation Expenses	7,775,948	6,577,149
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Support & Revenue

Expenses & Purchases

Food Distribution Programs & Fiscal Year 2013 Figures

ECHO Food Bank

- **Emergency Food Box** - 1,960 households with 4,581 individuals, 40% under age 18, received 185,035 lbs of perishable & non-perishable foods, an estimated 246,000 meals.
- **Food and Nutrition** - 160 special diet boxes were provided to 29 families totaling 5,139 lbs.
- **Backpack Program** - 19 area school pantries distributed 5,665 backpacks to 3,876 unduplicated students containing 42,452 lbs of food. (2012-2013 School Year)
- **Agency Surplus Foods** - 21 agency soup kitchens, shelters and pantries received 469,134 lbs of non-federal food with a retail value of \$792,836 but only cost agencies \$24,115. Agencies received 204,965 lbs of TEFAP federal commodities free of charge valued at \$137,576.
- **The Emergency Food Assistance Program** - provided 372,622 lbs to 27,536 income qualified households consisting of 40,098 adults and 15,436 children.
- **The Commodity Supplemental Food Program** - provided 2,717 households at 18 sites with 25,361 boxes totaling 746,308 lbs.
- We have a wonderful, hard working community that made it happen. Non-Federal donations included 1,158,636 pounds of food and non-food & \$124,515 in non United Way Donations. Donated volunteer hours totaled 8,176 valued at \$144,061.

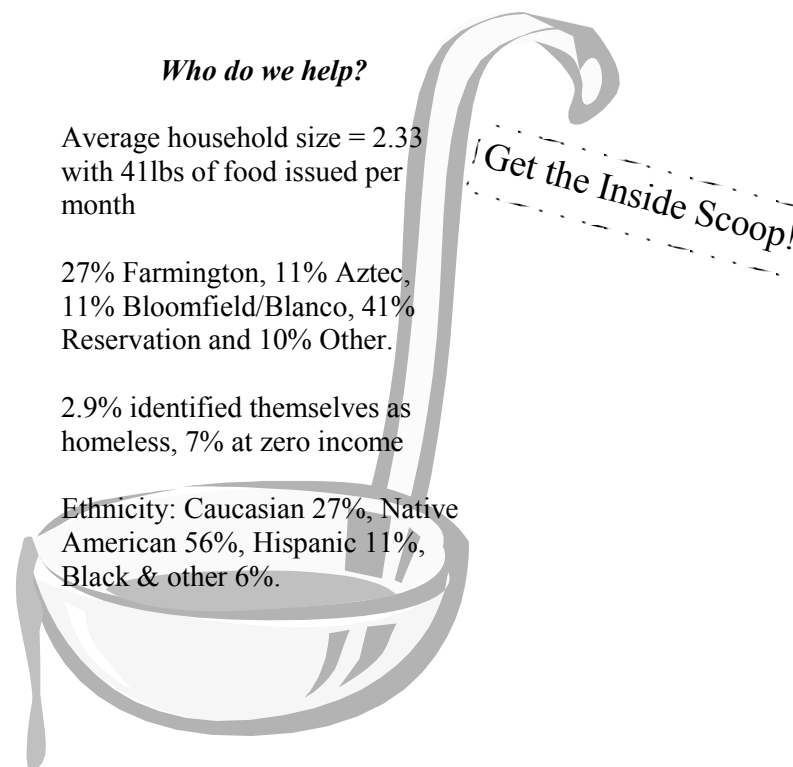
Who do we help?

Average household size = 2.33 with 41lbs of food issued per month

27% Farmington, 11% Aztec, 11% Bloomfield/Blanco, 41% Reservation and 10% Other.

2.9% identified themselves as homeless, 7% at zero income

Ethnicity: Caucasian 27%, Native American 56%, Hispanic 11%, Black & other 6%.



ECHO Pre-School and H.O.P.E. Housing Program

In 2013 ECHO **Aztec Pre-School** had 142 unduplicated children enrolled of which 56 were latch key. Children were served breakfast, lunch and two snacks daily totaling 17,549 meals and 11,430 snacks.

ECHO **H.O.P.E. Housing** Program is available to anyone meeting the qualifications. For FY 2013 ECHO assisted 18 families in obtaining homes and built 15 of those with mortgages totaling \$2,461,005. The economic impact in San Juan County was \$17,227,035.